



[ Note: This document is an interactive PDF. You can fill in the blanks as you follow the presentation and save your answers to review later. ]

# Welcome to Management: How to Grow from Top Performer to Excellent Leader by Ryan Hawk

## “LEADING YOUR TEAM”

DANNY WOOD | DECEMBER 1

### I. Foundational Principles for Leading Your Team

1. C\_\_\_\_\_

\_\_\_\_\_ the \_\_\_\_\_  
of the team and the specific \_\_\_\_\_ of each team member that  
contribute to the \_\_\_\_\_ of that mission.

a) Find balance between \_\_\_\_\_ and  
\_\_\_\_\_

b) \_\_\_\_\_ listening rather than \_\_\_\_\_  
listening

2. C\_\_\_\_\_

3. C\_\_\_\_\_

4. C\_\_\_\_\_

5. C\_\_\_\_\_ for your people

MBWA –

“M\_\_\_\_\_ B\_ W\_\_\_\_\_ A\_\_\_\_\_”

6. C\_\_\_\_\_of responsibilities to senior leadership
  - a) Do not \_\_\_\_\_ senior leaders
  - b) When communicating with those above you be \_\_\_\_\_, \_\_\_\_\_ and \_\_\_\_\_.

## II. Lead / Manage / Coach

1. Lead - \_\_\_\_\_
  - a) \_\_\_\_\_ a \_\_\_\_\_ (the big picture) and \_\_\_\_\_ a \_\_\_\_\_ to accomplish the mission at hand.
  - b) Get out of the \_\_\_\_\_ mode and keep the \_\_\_\_\_ in mind.
  - c) Align your \_\_\_\_\_ and \_\_\_\_\_ with company objectives, mission and vision.

*“Leadership is at its best when the vision is strategic, the voice persuasive, and the results are tangible.” – Michael Useem, Director of the Center of Leadership and Change Management at the Wharton School*

2. Manage - \_\_\_\_\_ and \_\_\_\_\_ of resources
3. Coach - \_\_\_\_\_

Coach for \_\_\_\_\_ development ( \_\_\_\_\_ ) and  
for \_\_\_\_\_ development ( \_\_\_\_\_ ).

**III. Freedom of \_\_\_\_\_ : \_\_\_\_\_ others  
\_\_\_\_\_ mentality**

*Matthew 11:29, "[Jesus speaking] Take my yoke upon you. Let me teach you, because I am humble and gentle at heart, and you will find rest for your souls."*

